Schriften zum Internationalen und Europäischen Strafrecht

48

Francisco Schertel Mendes

Leniency Policies in the Prosecution of Economic Crimes and Corruption

Consensual Justice and Search for Truth in Brazilian and German Law



Nomos

| Schriften zum Internationalen und |
|---|
| |
| Europäischen Strafrecht |
| |
| Herausgegeben von |
| |
| Professor Dr. Martin Heger, Humboldt-Universität zu Berlin |
| Professor Dr. Florian Jeßberger, Humboldt-Universität zu Berlin |
| Professor Dr. Frank Neubacher, M.A., Universität zu Köln |
| Professor Dr. Helmut Satzger, LMU München |
| Professor Dr. Gerhard Werle, Humboldt-Universität zu Berlin |
| |
| Band 48 |
| |
| |
| |
| |

| Francisco Schertel Mendes |
|--|
| Leniency Policies in the Prosecution of Economic Crimes and Corruption |
| Consensual Justice and Search for Truth in Brazilian and German Law |
| |
| |
| Nomos |

The Deutsche Nationalbibliothek lists this publication in the Deutsche Nationalbibliografie; detailed bibliographic data are available on the Internet at http://dnb.d-nb.de

a.t.: Berlin, HU, Diss., 2020

ISBN 978-3-8487-7849-2 (Print)

978-3-7489-2259-9 (ePDF)

British Library Cataloguing-in-Publication Data

A catalogue record for this book is available from the British Library.

ISBN 978-3-8487-7849-2 (Print)

978-3-7489-2259-9 (ePDF)

Library of Congress Cataloging-in-Publication Data

Schertel Mendes, Francisco

Leniency Policies in the Prosecution of Economic Crimes and Corruption Consensual Justice and Search for Truth in Brazilian and German Law Francisco Schertel Mendes

345 pp.

Includes bibliographic references.

ISBN 978-3-8487-7849-2 (Print)

978-3-7489-2259-9 (ePDF)

1st Edition 2021

© Francisco Schertel Mendes

Published by Nomos Verlagsgesellschaft mbH & Co. KG Waldseestraße 3-5 | 76530 Baden-Baden www.nomos.de

Production of the printed version: Nomos Verlagsgesellschaft mbH & Co. KG Waldseestraße 3-5 | 76530 Baden-Baden

ISBN (Print): 978-3-8487-7849-2 ISBN (ePDF): 978-3-7489-2259-9

DOI: https://doi.org/10.5771/9783748922599



Onlineversion Nomos eLibrary



This work is licensed under a Creative Commons Attribution

Non Commercial — No Derivations 4.0 International License.

To Rosa, for a lifetime of extraordinary lessons.

"To be free of an erroneous opinion (...) one must at some time have professed it." Jorge Luis Borges, Averroes' Search.

Preface

This book is the result of a doctoral research carried out before the Humboldt University of Berlin and the University of Brasilia between 2014 and 2018. After the defense of the thesis, in 2019, only minor terminological adjustments were made.

The research started as an inquiry into the possibilities of improvement and strengthening of leniency policies in the prosecution of economic offenses., a subject with which I have been occupied for some time. Between 2009 and 2014, I worked for the Brazilian Competition Authority, and there I had the opportunity to steer a wide policy reform to enhance the use of cooperating defendants in Brazilian anti-cartel enforcement. Coming from this background, the original research project had a narrow and inward-looking approach, as commonly found in the official discourse regarding leniency policies.

The research changed course when several aspects of the recent use of cooperating defendants in Brazilian criminal investigations proved, once analyzed from a comparative perspective, to be highly inventive and somewhat eccentric. I am extremely grateful to my supervisor, Professor Dr. Martin Heger, who gave solid advice for the development of a critical stance towards the subject. His enthusiasm and trust in the research played a pivotal role in the development of the thesis.

I am also thankful to Professor Dr. Luís Greco, who supported the research from the beginning and offered me the opportunity to discuss the thesis in the "Rechtsphilosophisches Donnerstag-Seminar," at the Faculty of Law of Humboldt University. I am as well obliged to Professor Ana Frazão, who co-supervised the thesis and provided valuable guidance, and Professor Paulo Burnier, who contributed to the research in many ways. I also express my gratitude to my friends Robert Pest and Alaor Leite, who have always provided a safe harbor in Berlin.

This thesis has been written - over four years and sometimes under challenging circumstances - in Berlin, Brasília, and Maastricht. All along, the love and support of Lorena Coutinho transformed a rough challenge into an incredible journey, full of joy, warmth, and affection.

Francisco Schertel Mendes

Contents

| Abbreviation | s | 15 |
|--|--|----------------------------|
| Introduction | | 17 |
| Chapter I – | The development of leniency policies in Brazilian criminal justice and the contractualist approach to collaboration agreements | 29 |
| 1. Introducti | on | 29 |
| 2. The Brazil leniency p a. Compe b. Crimin | tition law | 32 37 41 |
| a. The neg | structure of Brazilian leniency policies gotiation dynamic: consensual arrangements, written ents and informal communication | 46 48 51 |
| i. Ber ii. Du | nefits: immunities and reduction of penalties ties: cooperation with the investigations and fulfillment of the agreement | 51 54 56 |
| 4. The inven and judici | tive practice of collaboration agreements: development al support | 58 |
| room fo i. Gra ii. Exa iii. Pac iv. The b. Contrac consens c. A new i | action, consensual innovations and the expansion of the or negotiations anting of benefits not provided for by law ct definition of imprisonment penalties kage deals and "unified punishment" eserving of imprisonment penalties in advance ctual freedom, tailor-made arrangements and unique sual solutions model of criminal procedure? Collaboration agreements | 58 61 65 67 70 |
| i. The | sensual criminal justice e binding effect of collaboration agreements: pacta sunt vanda in criminal procedure | 76 80 |

Contents

| ii. The principle of "res inter alios acta" and the prohibition of legal challenges by third parties | 82 |
|--|-------------------|
| Conclusion: a contractualist approach to collaboration agreements | 84 |
| Chapter II – Collaboration agreements and macro-delinquency in Brazilian recent experience: notable results in the | 0.4 |
| prosecution of corruption networks | 86 |
| 1. Introduction | 86 |
| 2. Operation Car Wash | 87 |
| 3. Corruption networks | 92 |
| a. Collective goods, diffuse losses | 96 |
| b. Legitimate and sophisticated organizationsc. Major impacts on social life | 98 102 |
| 4. Storming the castle: macro-delinquency, consensual justice and public support for leniency policies | 105 |
| 5. Conclusion: the will and the way for the practice of collaboration agreements | n 110 |
| Chapter III – Leniency policies: rationale, expectations and risks | 113 |
| 1. Introduction | 113 |
| 2. The rationale and expectations of leniency policies: optimal deterrence through increased detection and prevention a. Detection of crimes and gathering of evidence b. Prevention of illegal activities | 117 121 125 |
| 3. Principal-agent relationships, information asymmetry and the risks of leniency policies | 129 |
| a. Misrepresentation of facts: under- and over-cooperationb. The dark side of leniency: amnesty effect, recidivism and the | 133 |
| need for limits c. Distortion of incentives for enforcement authorities: leniency over-reliance, statistical boost and the overheated market for cooperation | 136 140 |
| d. Gaming the leniency system: repeated games, sophisticated agents and reverse exploitation | 144 |
| 4. Conclusion: leniency revolution and leniency religion | 147 |

| С | hapter IV – Consensual exchanges in German criminal procedure: the practice of negotiated judgments and the crown- witness regulation | 150 |
|----|---|------------|
| 1. | Introduction | 150 |
| 2. | Negotiated judgments: practice and regulation a. Search for truth, compulsory prosecution and consent in the | 155 |
| | German tradition | 158 |
| | b. Development of the practice of negotiated judgments | 162 |
| | c. Judicial acknowledgement | 165 |
| | d. The legislative regulation of negotiated judgments e. The 2013 ruling of the German Constitutional Court | 168 172 |
| 3. | The general crown-witness regulation | 175 |
| | a. Development | 177 |
| | b. Structure | 181 |
| | c. Scope of application: investigative emergencies | 185 |
| | d. Investigative achievements, essential contributions and positive balances | 188 |
| | e. Inside and outside cooperators: the issue of the connection | |
| | requirement | 191 |
| 4. | Points of analysis | 193 |
| | a The prosecution of economic crimes: between consent and | |
| | search for truth | 195 |
| | i. Negotiated judgments and crown-witness regulation: | |
| | parallels and differences | 195 |
| | ii. Consent and search for truth: different answers to similar questions? Disenchantment and re-enchantment with | |
| | truth-finding in criminal procedure | 199 |
| | b. Expansion of the negotiation forum, externalities and | |
| | abstinence from the search for truth | 203 |
| | i. The tension over the boundaries of the room for | |
| | negotiation and the troublesome taming of negotiated | |
| | judgments | 203 |
| | ii. Negative externalities and abstinence from the search for | 20.5 |
| | truth The 2013 ruling of the Cormon Federal Constitutional | 205 |
| | iii. The 2013 ruling of the German Federal Constitutional Court and the case-law of the U.S. Supreme Court: | |
| | unnoticed virtues? | 208 |
| 5 | Conclusion | 212 |
| J. | Contraction | -14 |

Contents

| Cl | Chapter V – Truth and consent in collaboration agreements: a rebuff to the contractualist approach | | 214 |
|----|--|---|-----|
| 1. | Introducti | on | 214 |
| 2. | Brazilian c a. Collabo | ce of collaboration agreements: incompatibility with criminal justice and counterproductive effects oration agreements as exceptional tools for investigative | 216 |
| | | ocess, search for truth and the chain of events in | 219 |
| | c. Separati | il procedure ion of functions in criminal procedure: the return of | 227 |
| | d. Investig | uisitorial process? (ative achievements, information asymmetry and the forward purchases in the practice of collaboration | 231 |
| 2 | agreemo | ents | 234 |
| 3. | | tion agreements as public-private partnerships within ustice: the privatization of truth-finding and its effect on es | 237 |
| | b. Collabo | ular relationships, not bilateral transactions oration agreements as mechanism of consensual justice? nantment and reenchantment with truth-searching in | 239 |
| | crimina | ll procedure oration agreements as public-private partnerships and | 243 |
| | the priv | ratization of official investigations a Brazilian system of plea bargaining? Legal transplants, | 248 |
| | legal tra | inslations and legal counterfeits | 252 |
| , | | ntractual redesign of Brazilian criminal law | 257 |
| 4. | | al control of collaboration agreements int servanda or nemo dat quod non habet? The issue of | 262 |
| | the bind b. Negativ | ding effect e externalities, private gains and social costs: the d use of collaboration agreements as hedging | 263 |
| | mechan | 6 6 | 267 |
| | monopo | oly of selection: a case for broad and in-depth judicial of collaboration agreements | 272 |
| 5. | Conclusion | n: the contractualist approach from a comparative e | 275 |

| | Contents |
|--|-----------------|
| Chapter VI – Legal consequences and practical implications | 278 |
| 1. Introduction | 278 |
| 2. Consequences | 281 |
| a. The right of third parties to question collaboration agreement in court: protection of individual rights and of the public interest | s 281 |
| b. The array of leniency benefits: a case for numerus clausus c. The guarantee of equal treatment and the bazaar of | 284 |
| punishment d. Disclosure and confidentiality: cooperators as the monopolists | |
| of truth e. Advanced enforcement of penalties and the paradox of | 291 |
| investigating what has already been determinedf. Preparatory acts, the control of the negotiation process and the duty to register | 295 e 298 |
| 3. Governing through white-collar crime: collaboration agreements and the fight against corruption | |
| a. Collaboration agreements, the anti-corruption movement and the dynamic of "governing through crime" | 302 |
| b. Under the law, above the lawc. Investigative achievements, failures and the effectiveness discourse: collaboration religion? | 306 309 |
| d. The symbiotic relationship between collaboration agreements and the Brazilian anti-corruption movement | 314 |
| 4. Conclusion: a prosperous life for consensual mechanisms in Brazilian criminal justice | 316 |
| Conclusion | 319 |
| Annex – List of collaboration agreements analyzed | 323 |
| References | 327 |

Abbreviations

German Courts

BGH – Bundesgerichtshof (Federal Court of Justice) BVerfG – Bundesverfassungsgericht (Federal Constitutional Court) Deutscher Bundestag – German Parliament

Brazilian Courts

JFDF – Federal Justice of the Federal District

JFPR – Federal Justice of the State of Paraná

STF – Supremo Tribunal Federal (Federal Supreme Court)

STJ – Superior Tribunal de Justiça (Superior Court of Justice)

TRF4 – Appeal Court of the 4th Circuit of the Federal Justice

MPF – Federal Public Prosecution Office